



GRI Courses

Finance
Law
Fair Housing
Brokerage Relationships
Common Ownership
Brokerage Management
International
Permit Holder for Exam



CIPS Courses

International Real Estate
For Local Markets
The Americas
Doing Business In Mexico
Europe
Middle East & Africa
Asia



PMN

The Business of Your Business
8 Hr CE- FL
Networking & Referrals
Effective Negotiating
Harnessing the Power
4 Hr CE – FL



TRC

Transnational Referral Certification
3 HR – *Worldwide Certification*

NAR International Network

ABR

Accredited Buyers Representative
REBAC's SFR-Short Sale/Foreclosure



Tony Macaluso Seminars

Expand Your Business Into Global Market Place
3 Hr FL CE

Booming Business of Boomers, Vacation & Second Home Buyers
3 Hr FL CE

The Financial Challenge II, Scratched, Dent, & Bruised Buyers
4 Hr FL CE

Surviving In A Slow Market (Sales or Broker edition) 3 - Hr
The Secrets of Cross Cultural Sales
3- Hr
Cashing In On Customs & Cultures
3 Hr FL CE

Leadership Conference
Designed for incoming Officers, Directors, e
Chairs and V. Chairs, & Staff
Oct – Jan – 4 Hr. min.

Personal Assistants & the Law
3 Hrs. - FAR
Agency Relationships
3 Hrs. – FAR

ITI
Instructor Training Institute
2-day



International RE Law/Tax Brokers & Managers
3 Hrs.

Broker Profitability
3 Hrs.

Diversity, Its More Than Black & White
3 Hrs.

***Real Estate School**

Salesman
Broker
45 Hr. - Post Licensing
Broker Post-Licensing
14 Hr. Continuing Education
3-Hr. Core Law
Mortgage Broker License
**Requires Licensing Your Location*
Contact us for details & profit sharing program.

Speaker At:

NAR Convention
State Conventions
CRS Sell-A-Bration
National WCR Convention
State WCR Conventions
Leadership Facilitator
Strategic Planning Facilitator



Courses can be taught in any foreign country, contact us for special details.

Tony has taught in:

Slovakia, Poland, Czech Republic, Ukraine, Armenia, Romania, Spain, Hungary, United States, Russia, Hawaii, Canada, Alaska, U.S. Virgin Islands, Puerto Rico, Philippines, South Africa, and more.



www.TonyMacaluso.com

Ofc: 01+561-622-8498 • Fax: 01+561-626-5411

Florida Assn. Realtors – Educator of the Year
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